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Skill With People Les Giblin

Les Giblin was 1965 National Salesman of the Year. His book Skill With People has sold over 2,000,000 copies, while his other book, How to Have Confidence and Power in Dealing With People, has sold over 700,000 copies. He has authored three bestselling handbooks. Les Giblin's audiovisual programs are widely used.

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Transcending generations, Les Giblin's timeless message of making skill with people the essential ability in your life takes on new meaning. One of the pioneers of the personal development industry, Les Giblin was born in 1912 in Cedar Rapids, Iowa. After serving in the military, Giblin began a sales job with the Sheaffer Pen Company in 1946.

Les Giblin (Author of How to Have Confidence and Power in ...

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