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The Founder's Dilemmas is the first book to examine the early decisions by entrepreneurs that can make or break a startup and its team. Drawing on a decade of research, Noam Wasserman reveals the common pitfalls founders face and how to avoid them.

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The Founder's Dilemmas - The Answer is "It depends!" The Founder's Dilemmas is at the same time a fascinating and frustrating book. Fascinating because it's providing very seldom seen (and mostly

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unknown) data about founders and high-tech start-ups. Frustrating because it is also seldom providing answers to the dilemmas founders may face.

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The Founder's Dilemmas draws on the inside stories of founders like Evan Williams of Twitter and Tim Westergren of Pandora, while mining quantitative data on almost ten thousand founders.

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The Founder's Dilemmas: Anticipating and Avoiding the Pitfalls That Can Sink a Startup Noam Wasserman. Princeton Univ, \$35 (488p) ISBN 978-0-691-14913-4. Buy this book In this seminal work on ...

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Buy The Founder's Dilemmas: Anticipating and Avoiding the Pitfalls That Can Sink a Startup (The Kauffman Foundation Series on Innovation and Entrepreneurship) by Wasserman, Noam (ISBN: 8601404512056) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

The Founder's Dilemmas: Anticipating and Avoiding the ...

Noam Wasserman, a long-time Harvard Business School professor and author of the bestseller The Founder's Dilemmas: Anticipating and Avoiding the Pitfalls That Can Sink a Startup, this summer ...

The Founder's Dilemma - Harvard Business Review

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The Founder's Dilemmas is a must-read for anyone thinking about starting a business."--Timothy C. Draper, founder of Draper Fisher Jurvetson "Looking at the real-life founder issues of many

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accomplished entrepreneurs, Noam Wasserman draws insights that are both universal and timeless.

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Don't have time to read? Here's a quick but comprehensive summary of Noam Wasserman's "The Founder's Dilemmas: Anticipating and Avoiding the Pitfalls That Can Sink a Startup," released March 31,...

A Book in 5 Minutes: "The Founder's Dilemmas" by Noam ...

The Founder's Dilemmas can't prevent entrepreneurs from repeating the mistakes of their predecessors; we all know how well human beings learn from history. But it's a worthwhile, prudent read for anyone considering or engaging in entrepreneurship. In pointing out the patterns, the common quandaries and routes, The Founder's Dilemmas can eliminate one headache along the path of business-building.

The Founder's Dilemmas: Anticipating and Avoiding the ...

The Founder's Dilemmas: Anticipating and Avoiding the Pitfalls That Can Sink a Startup (The Kauffman Foundation Series on Innovation and Entrepreneurship series) by Noam Wasserman. <p>Often downplayed in the excitement of starting up a new business venture is one of the most important decisions entrepreneurs will face: should they go it alone, or bring in cofounders, hires, and investors to help build the business?

The Founder's Dilemmas by Wasserman, Noam (ebook)

The Founder`s Dilemmas - Anticipating and Avoiding the Pitfalls That Can Sink a Startup (The Kauffman Foundation Series on Innovation and Entrepreneurship) Paperback - 12 April 2013. The Founder`s Dilemmas - Anticipating and Avoiding the Pitfalls That Can Sink a Startup (The Kauffman

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The Founder's Dilemmas | Princeton University Press

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The Founder's Dilemmas: Anticipating and Avoiding the ...

This spring, he delivered his findings in a new book, "The Founder's Dilemmas: Anticipating and Avoiding the Pitfalls That Can Sink a Startup" (Princeton University Press, 2012). The tome — Publisher's Weekly called it "seminal," "illuminating" and "captivating" — functions both as a start-to-finish reader and as a ...

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